

ENTREPRENEUR PROFILE TEST



THE COACHING MASTERS

ENTREPRENEUR PROFILE TEST

Test 1 - Self-assessment of your entrepreneurial profile

- 1- Give your person a rating from 1 to 5 for each of the following characteristics and write the rating in the last column.
- 2- Add the scores obtained for all characteristics.
- 3- Analyze your overall result based on the explanations at the end.
- 4- Highlight your main strengths and weaknesses.
- 5- Which of the highlighted strengths are most important to the performance of your current roles in the company?
- 6- Which of the highlighted weaknesses should be worked on so that your performance in the company is improved? Is it possible to improve them?

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Features	Great	Good	Regular	Weak	Insufficient	Note
	5	4	3	two	1	
Commitment and determination						
1. Proactivity in decision making.						
2. Tenacity, obstinacy.						
3. Discipline, dedication.						
4. Persistence in solving problems.						
5. Willingness to sacrifice to achieve goals.						
6. Total immersion in the activities it develops.						
obsession with opportunities						
7. Seeks to have in-depth knowledge of customer needs.						
8. It is market driven.						
9. Obsession with creating value and satisfying customers.						
Tolerance for risk, ambiguity and uncertainties						
10. Takes calculated risks (analyzes everything before acting).						
11. Seek to minimize risk.						
12. Tolerance to uncertainty and lack of structure.						
13. Tolerance to stress and conflict.						
14. Able to solve problems and integrate solutions.						
Creativity, self-confidence and adaptability						
15. Unconventional, open-minded, thinking.						
16. Does not conform to the status quo.						
17. Able to adapt to new situations.						
18. Not afraid to fail.						
19. Skilled in defining concepts and detailing ideas.						
Motivation and overcoming						
20. Goal-oriented and results-oriented.						
21. Driven by the need to grow and achieve better results.						
22. Doesn't care about status and power.						
23. Self-confidence.						
24. Aware of your weaknesses and strengths.						
25. Has a sense of humor and seeks to be cheerful.						
26. Has initiative.						
27. Power of self-control.						
28. Conveys integrity and reliability.						
29. Is patient and listens.						
30. Knows how to build teams and work in a team.						
TOTAL						